

## **LLVM Foundation 2016 Fiscal Year Outlook & Budget**

Last year was another successful year for the LLVM Foundation with a record turn out (353 attendees) for the annual US based LLVM Developers' Meeting. Looking towards 2016, we want to expand our educational offerings, begin our effort towards women in compilers and tools, and establish the Grants & Scholarships program.

In addition, we plan to finish up the infrastructure changes for the LLVM project. This includes fully moving all web services to a new server, and determining if there are additional services that the LLVM developer community needs.

### **Program 1: Educational Outreach (Conferences, Events, GSOC, educational materials)**

We will continue to organize the US LLVM Developers' Meeting but the attendees will increase to 400. Last year, we had over 40 people on our wait list and think that there is a strong demand for this increase.

Our collaboration with EuroLLVM is expanding and we will be taking over the financial responsibilities of the conference including paying vendors and handling sponsorships. Tanya will attend EuroLLVM and present a continuation of the LLVM Foundation BoF that was held at the previous US Developers' Meeting. We hope this will help answer any questions from community members not able to attend the previous LLVM Foundation BoF.

Looking towards the future, we hope to help EuroLLVM organizers by removing the fundraising responsibilities and relying solely on the LLVM Foundation to finance the event. This will free up organizers to focus on organizing the event and/or program.

Currently, the LLVM Foundation participates in the Google Summer of Code program. We will continue this participation. We would like to expand our educational outreach program by providing more educational materials to the LLVM Community. A goal this year is to release 4 YouTube videos on introductory topics related to LLVM and sub-projects.

### **Program 2: Grants & Scholarships**

The LLVM Foundation will establish a grants and scholarships program. This program will begin by funding student travel for speakers at the US or Euro LLVM Developers' Meetings. In addition to travel to the LLVM Developers' Meetings, we will consider funding student travel to other compiler related conferences if they meet specific criteria (TBD).

### **Program 3: Women in Compilers & Tools**

We plan to begin our effort in the area of Women in Compilers and Tools. Tanya presented a BoF at the US LLVM Developers' Meeting and will begin to explore the ideas presented there. In addition, the Grace Hopper Conference is an excellent venue to reach out to women in the field. Tanya will propose a talk for the Open Source Software Track and/or have a LLVM booth at the event. During this year, we plan to develop a detailed plan for this program.

## **Infrastructure and Misc Items**

Last year, we moved the LLVM mailing lists to a new email server. We will finish up the infrastructure changes by moving all LLVM services. A full review will be done to address any outstanding infrastructure concerns from the community.

In addition, the LLVM Foundation will continue the community discussions such as code of conduct and relicensing. We also will look for other ways in which we can be beneficial to the community.

As a nonprofit, the LLVM Foundation will look to increase the diversity of our sponsorship and increase public support. Funds raised will allow us to expand on the established programs going forward.

2016 LLVM Foundation Budget

	Expenses	Revenue						
<b>Program: Educational Outreach</b>								
US LLVM Developers' Meeting (see attached budget breakdown)	\$260,452.68	\$70,000.00						
EuroLLVM (attached budget)	\$86,621.06	\$31,419.46						
EuroLLVM Travel Expenses	\$2,500.00							
Google Summer of Code	\$1,100.00	\$3,100.00						
<b>Program: Educational Outreach Total</b>	<b>\$350,673.74</b>	<b>\$104,519.46</b>						
<b>Program: Grants &amp; Scholarships</b>								
Student Travel to Developers' Meeting and other Events	\$20,000.00							
<b>Program: Grants &amp; Scholarships Total</b>	<b>\$20,000.00</b>							
<b>Program: Women in Compilers &amp; Tools</b>								
Grace Hopper Travel Expenses	\$1,400.00							
<b>Program: Women in Compilers &amp; Tools Total</b>	<b>\$1,400.00</b>							
<b>Consulting &amp; Accounting Total</b>								
Gusto (Payroll)	\$58.00							
Xero	\$270.00							
Tax Preparation	\$1,500.00							
<b>Consulting &amp; Accounting Total</b>	<b>\$1,828.00</b>							
<b>Legal</b>	<b>\$10,000.00</b>							
<b>Internet &amp; Telephone</b>								
AWS (Estimate, could go up with server move due to data transfer)	\$4,750.00							
Google Apps (Email)	\$480.00							
<b>Internet &amp; Telephone Total</b>	<b>\$5,230.00</b>							
<b>Wages &amp; Salaries</b>	<b>\$52,000.00</b>							
<b>Payroll Taxes</b>	<b>\$5,200.00</b>							
<b>Banking (Wire transfer)</b>	<b>\$150.00</b>							
<b>Insurance</b>	<b>\$3,834.00</b>							
<b>Sponsorship</b>		\$312,000.00						
EuroLLVM sponsorship		\$54,816.00						
<b>Total</b>	<b>\$450,315.74</b>	<b>\$471,335.46</b>						
<b>Profit/Loss</b>		<b>\$21,019.72</b>						

3 Year Look at Income & Expenses						
	2016 (ESTIMATE)		2015		2014	
Revenue	\$471,335.46		\$410,203.00		\$258,174.00	
Sponsorship		\$312,000.00		\$321,360.00		\$225,000.00
EuroLLVM Sponsorship		\$54,816.00		\$10,000.00		\$0.00
LLVM Developers' Meeting Ticket Sales		\$70,000.00		\$75,722.00		\$29,584.00
EuroLLVM Ticket Sales		\$31,419.46		\$0.00		\$0.00
GSOC		\$3,100.00		\$3,100.00		\$3,590.00
Interest		\$0.00		\$21.00		\$0.00
Expenses	\$449,215.74		271001.21		133838	
Program 1: Educational Outreach	\$349,573.74		\$233,620.21		\$133,341.00	
US LLVM Developers Meeting	\$260,452.68		\$203,620.21		\$133,341.00	
LLVM Dev Meeting - Audio & Visual		\$54,542.06		\$47,523.00		
LLVM Dev Meeting - Food & Beverage		\$129,788.48		\$136,179.21		
LLVM Dev Meeting - Other		\$7,590.07		\$4,669.00		
LLVM Dev Meeting - Overhead		\$15,000.00		\$14,335.00		
LLVM Dev Meeting - Printing, Copying, Signage		\$1,000.00		\$914.00		
LLVM Dev Meeting - Room Rental & Hotel Charges		\$52,532.07		\$0.00		
EuroLLVM	\$86,621.06		\$30,000.00			
EuroLLVM Travel	\$2,500.00					
GSOC		\$1,100.00		\$2,190.00		\$0.00
Program 2: Grants & Scholarships	\$20,000.00		\$0.00		\$0.00	
Program 3: Women in Compilers and Tools	\$1,400.00		0		0	
Women in Compilers & Tools		\$1,400.00		\$0.00		\$0.00
Other	\$78,242.00		\$37,381.00		\$497.00	
Bank Service Charges		\$150.00		\$188.00		\$6.00
Consulting & Accounting		\$1,828.00		\$2,074.00		\$0.00
Legal		\$10,000.00		\$17,694.00		\$432.00
Wages and Salaries		\$52,000.00		\$12,140.00		\$0.00
Payroll Tax Expense		\$5,200.00		\$1,209.00		\$0.00
Telephone & Internet		\$5,230.00		\$4,076.00		\$59.00
Insurance		\$3,834.00				
Net Income	\$22,119.72		139201.79		124336	



Cost Comparison 2015/2016 US LLVM Developers Meeting			
<b>2015: 364 Guests 2016: 400 Guests</b>			
Description	2015 Cost - After Tax	2016 Cost - After Tax	Comments
<b>General Hotel Charges</b>			
Guestroom Attrition	\$0.00	\$33,125.40	Worst case scenario if we don't fill room block
Shipping/Handling (Drayage)	\$60.00	\$267.32	Probably wont be needed
Room Turn	\$500.00	\$0.00	
Day 0: Meeting Room Rental	\$0.00	\$17,287.40	\$13,000 total rental for all days with \$56k F&B minimum
Day 1: Meeting Room Rental	\$0.00	\$0.00	
Day 2: Meeting Room Rental	\$0.00	\$0.00	
<b>General Hotel Charges</b>	<b>\$560.00</b>	<b>\$50,680.12</b>	
<b>Sleeping Room Accommodations</b>			
ROH Room Rate	\$2,910.20	\$2,910.20	Using 2015 as estimate
Suite	\$0.00	\$0.00	Using 2015 as estimate
Comp room credit	-\$1,058.25	-\$1,058.25	Using 2015 as estimate
<b>Sleeping Room Accommodations</b>	<b>\$1,851.95</b>	<b>\$1,851.95</b>	<b>0</b>
<b>Meeting Food &amp; Beverage</b>			
Breakfast - Day 1	\$12,459.98	\$14,893.76	For 400 people
AM Break - Day 1	\$1,651.70	\$6,050.59	
Lunch - Day 1	\$16,213.62	\$16,489.52	
PM Break + Soda - Day 1	\$8,974.80	\$8,377.74	
Breakfast - Day 2	\$12,279.39	\$15,957.60	
AM Break - Day 2	\$2,331.89	\$6,050.59	
Lunch - Day 2	\$16,213.62	\$16,489.52	
PM Break + Soda - Day 2	\$9,083.15	\$8,377.74	
Extra Soda - Day 1 & Day 2	\$234.76	\$0.00	
Water Coolers Day 1 & Day 2	\$505.62	\$0.00	
<b>Meeting Food &amp; Beverage Charges</b>	<b>\$79,948.53</b>	<b>\$92,687.06</b>	
<b>SJCC Miscellaneous</b>			
Room Refresh	\$0.00	\$186.17	
Water cooler	\$0.00	\$265.96	
Water Jug - 5 gallon	\$0.00	\$265.96	
Security - SJCC	\$0.00	\$1,901.61	
Stage 8 ft. sections	\$0.00	\$239.36	
<b>SJCC Miscellaneous</b>	<b>\$0.00</b>	<b>\$2859.06</b>	
<b>Ancillary Events</b>			
Reception Food	\$26,252.13	\$25,931.10	
Reception Bar	\$14,910.54	\$11,170.32	2 hour bar package, versus 4 in 2015
Coat check & Staffing	\$163.13	\$0.00	
<b>Ancillary Events</b>	<b>\$41,325.80</b>	<b>\$37,101.42</b>	
<b>Audio / Visual</b>			
Alliant Event Services	\$37,523.00	\$37,523.00	
Bash Films	\$10,000.00	\$10,000.00	
Union Labor - recording	\$0.00	\$3,694.56	
<b>Audio / Visual</b>	<b>\$47,523.00</b>	<b>\$51,217.56</b>	
<b>Telecommunication / Internet</b>			
Wireless Internet	\$13,576.89	\$0.00	
Hardwire Internet	\$0.00	\$1,329.80	Probably not needed
Power Drops	\$829.33	\$1,994.70	
<b>Telecommunication / Internet</b>	<b>\$14,406.22</b>	<b>\$3,324.50</b>	
<b>Miscellaneous Items</b>			
Printing & Signage	\$913.74	\$1,000.00	2015 estimates
Name Badges & Lanyards	\$337.98	\$400.00	
Software	\$331.00	\$331.00	
T-Shirts	\$3,939.24	\$4,000.00	
<b>Miscellaneous Items</b>	<b>\$5,521.96</b>	<b>\$5,731.00</b>	
<b>Planning</b>			
BLine Events	\$15,000.00	\$15,000.00	
<b>Subtotal of Expenses</b>	<b>\$205,577.46</b>	<b>\$260,452.67</b>	
<b>Subtotal WITHOUT Attrition</b>	<b>\$205,577.46</b>	<b>\$227,327.27</b>	
<b>Cost per person</b>	<b>\$582.37</b>	<b>\$568.32</b>	Based on 400 for 2016, 353 for 2015
<b>Revenue</b>			
Registration Fees	\$69,250.00	\$70,000.00	Based on 280
Student Registration Fees	\$350.00	\$1,000.00	Based on 25
Cocktail Registration Fee	\$10,750.00	\$12,000.00	Based on 240
Cocktail Student Registration Fee	\$150.00	\$250.00	Based on 10
EventBrite Payment Processing Fees	\$2,415.00	\$2,497.50	Estimate
EventBrite Service Fee	\$2,362.58	\$832.50	Estimate
<b>Revenue</b>	<b>\$75,722.42</b>	<b>\$79,920.00</b>	
<b>Profit/Loss</b>	<b>-\$129,855.04</b>	<b>-\$147,407.27</b>	

Princess Sofia Hotel									
March 17 - March 18									
250 Guests									
Special Charges									
VAT1 21.00%									
VAT2 10.00%									
Description	Price Per Unit	Service Charge	Quantity	Estimate Before Tax	Tax	Estimate After Tax	Actual Spend Before Tax	Actual Spend After Tax	Comments
General Hotel Charges									
Plenary - Tarragona + Girona Rooms	€3,020.00	€0.00	2	€6,040.00	€1,268.40	€7,308.40	€0.00	€0.00	
Parallel Room - Lleida	€1,510.00	€0.00	2	€3,020.00	€634.20	€3,654.20	€0.00	€0.00	
Break-Out 50pax - Roses	€595.00	€0.00	2	€1,190.00	€249.90	€1,439.90	€0.00	€0.00	
Break-Out 50pax - Roses	€650.00	€0.00	1	€650.00	€136.50	€786.50	€0.00	€0.00	
General Hotel Charges				€10,900.00		€13,189.00	€0.00	€0.00	
Meeting Food & Beverage									
Coffee Break based on 250pax for 4 days	€9.35	€0.00	1000	€9,350.00	€935.00	€10,285.00	€0.00	€0.00	
Lunch for 250 for 2 days	€36.00	€0.00	500	€18,000.00	€1,800.00	€19,800.00	€0.00	€0.00	
Social Dinner	€40.00	€0.00	250	€10,000.00	€1,000.00	€11,000.00	€0.00	€0.00	
				€37,350.00		€41,085.00			
Audio / Visual									
Audio/Visual	€13,258.00	€0.00	1	€13,258.00	€2,784.18	€16,042.18	€0.00	€0.00	
Poster Equipment	€50.00	€0.00	15	€750.00	€157.50	€907.50	€0.00	€0.00	
Poster Setup	€190.00	€0.00	1	€190.00	€39.90	€229.90	€0.00	€0.00	
Audio / Visual				€13,258.00		€16,042.18	€0.00	€0.00	
Miscellaneous Items									
Program Printing	€0.00	€0.00	1	€0.00	€0.00	€0.00	€0.00	€0.00	
Name Badges & Lanyard	€650.00	€0.00	1	€650.00	€136.50	€786.50	€0.00	€0.00	
Registration Website	€400.00	€0.00	1	€400.00	€84.00	€484.00	€0.00	€0.00	
Decoration & Signage	€255.00	€0.00	1	€255.00	€53.55	€308.55	€0.00	€0.00	
Miscellaneous Items				€1,305.00		€1,579.05	€0.00	€0.00	
Planning									
Grupo Pacifico	€18.00	€0.00	250	€4,500.00	€945.00	€5,445.00	€0.00	€0.00	
Subtotal of Expenses				€67,313.00		€77,340.23			
Revenue									
Regular registration fees	€150.00	€0.00	210	€31,500.00	€0.00	€31,500.00	€0.00	€0.00	
Student Registration Fee	€80.00	€0.00	40	€3,200.00	€0.00	€3,200.00	€0.00	€0.00	
Registration Bank Expenses	€624.60	€0.00	1	€624.60	€0.00	€624.60	€0.00	€0.00	
VAT Expense (21%, Not sure how calculated)	€6,022.31	€0.00	1	€6,022.31	€0.00	€6,022.31	€0.00	€0.00	
Revenue			0	€28,053.09		€28,053.09	€0.00	€0.00	
Profit/Loss				-€39,259.91		-€49,287.14			
Profit/Loss (USD) (\$1.12 to 1 Euro)				-\$43,971.10		-\$55,201.60			